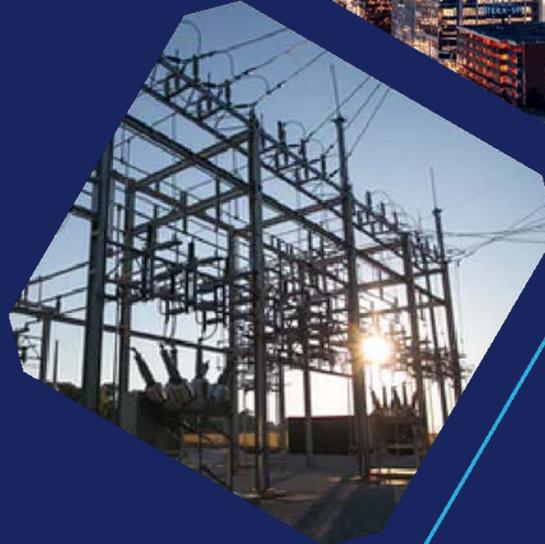




CreekwoodEnergy

**Moving Cincinnati Forward to
100% Renewable Energy by 2035**



CINCINNATI OPPORTUNITY

- Cincinnati had tried for years to implement a clean energy program, but cost and ability to implement held it back.
- In 2017, Cincinnati Mayor John Cranley joined the Mayors for 100% Clean Energy initiative, declaring Cincinnati will use 100% clean, renewable energy by 2035.
- The City of Cincinnati released a nation-wide, comprehensive RFP for clean energy bids the following year.

“We believe it’s wrong to rip up this planet and leave it worse for our kids.”

**-John Cranley
Mayor of Cincinnati**



CINCINNATI STATISTICS

- City of Cincinnati population 300,000; metro area 2.1 million
- City Energy Use – 300,000 MWH
- CCA Energy Use – 80,000 accounts, 800,000 MWH
- 28 renewable installations
- 1st net-zero police station
- Residential Solarize Cincinnati Program
- Significant leadership and residential support for renewable energy





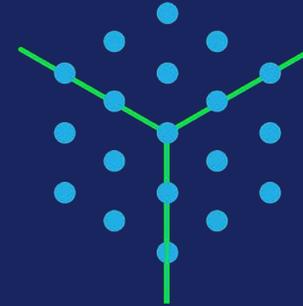
PROJECT OBJECTIVES

Move the City of Cincinnati toward their goal of 100% renewable energy by 2035 by:

- Providing the City and its residents with renewable energy generation at a cost lower than fossil fuels.
- Locally sourced renewable energy generation that helps reduce their overall carbon footprint.
- Increased workforce development through career opportunities that offer fair wages.

CREEKWOOD ADVANTAGE

After an extensive RFP process, Creekwood Energy was selected over 66 firms to be the City of Cincinnati's Renewable Energy Partner.



SINGLE POINT CONTACT

Access to a team of world class enterprises with Creekwood operating as Cincinnati's single point of contact. We designed and are implementing a comprehensive strategy that will get Cincinnati to its goal faster, with lower costs and fewer distractions.



COMPREHENSIVE SOLUTION

The most compelling and holistic solution that includes upgrading existing energy infrastructure and adding renewable energy generation with single source project management.



EXPERTISE

Creekwood has teamed with industry leaders in engineering, finance and solar development. Working with McKinstry, Generate Capital and Hecate Energy allows Creekwood to deliver and finance projects at scale; this will accelerate Cincinnati's transition to clean energy more efficiently and effectively.



CreekwoodEnergy

- Cincinnati-based, NMSDC, state of Ohio, City of Cincinnati certified Minority Business Enterprise.
- Provided energy management, renewable energy, and advisory services since 2004.
- Developed and implemented energy management plans to efficiently and effectively transition to a low-carbon future for such clients as: City of Cincinnati, Maderia City School, and Cohen USA.



HOW WE WORK

We balance the value of existing assets while leveraging new and sustainable energy efficient resources like solar combined with expert understanding and know-how.

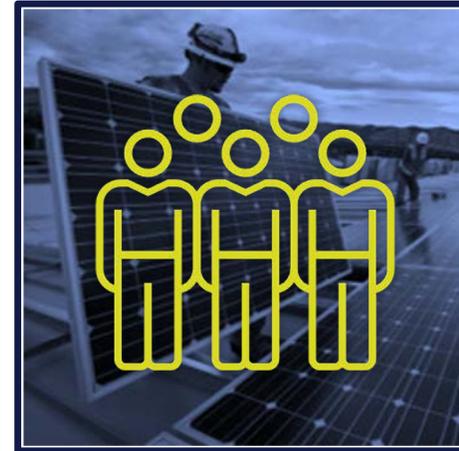


BUDGET NEUTRAL FINANCING



Our innovative off-balance sheet financing solutions bring low-cost capital with faster approvals. We tailor and arrange financing options upfront to make clean energy goals reality.

WORKFORCE DEVELOPMENT



Our plan includes creating hundreds of local jobs that help grow local economies. Project based jobs including engineering, construction and ongoing operation and maintenance support.

CINCINNATI SOLUTION

REDUCE CINCINNATI'S CARBON FOOTPRINT BY:

1 UPGRADING EXISTING ENERGY INFRASTRUCTURE (no additional operating cost)

- Updated HVAC, LED Lighting & building controls for key city owned buildings including- fire stations, recreation centers, police stations & convention center.
- Shifting from fossil fuel city vehicles to electric vehicles. Long-term vision to include electric vehicle fueling depot.

2 ADDING NEW, RENEWABLE ENERGY- FIXED RATE OHIO-BASED SOLAR

New Market Solar Farm will create an incremental county revenue stream

- New revenues will be significantly higher than the current tax revenue generated by the land on which the project will be sited.
- Minimal use of community services.
- Does not require county services like water, sewer, education, etc.
- Energy offtake includes City of Cincinnati plus multiple local residents and businesses.

3 GROW THE LOCAL ECONOMY

Investment will result in millions of dollars in positive economic stimulus

- 80% of all workers must be Ohio domiciled.
- Local businesses and workers will be contracted for engineering, surveying, site preparation, construction and ongoing operation and maintenance support.
- New growth includes increase in union and minority jobs and business development.

CINCINNATI RESULTS

2-10MW

**GENERATED CITY
ONSITE SOLAR**

Energy efficiency equipment upgrades and
rooftop solar completed by 2021

100MW

**GENERATED CITY
OFFSITE SOLAR**

100% Interconnection by 12/31/21

\$30M+
**OHIO TAXES
GENERATED**

Over the life of the total project

30%
**IN ENERGY
SAVINGS**

Projected savings of combined solar &
existing equipment upgrades

IMPACT



**ONE OF
THE LARGEST CITY
SPONSORED
RENEWABLE
POWER
RESOURCES**

**CARBON FOOTPRINT
REDUCED BY
158,000 TONS**

(equivalent to CO2
emissions of 66,000 homes
energy use every year)

25%
**CITY ENERGY
CONSUMPTION
IS NOW RENEWABLE**

130
NEW JOBS CREATED

MEET THE TEAM



Ron DeLyons

Managing Principal/CEO of Creekwood Energy Partners, LLC

DeLyons is responsible for day-to-day management of the firm and his responsibilities include business development, deal structure and financing.

DeLyons is a business and finance executive with over 30 years' experience as an entrepreneur and has successfully founded, developed, invested in and sold several private companies; many of which were Minority Business Enterprises.



David Wilhelm

Chief Strategy Officer
Hecate Energy

- Graduate Harvard University Kennedy School of Government & Ohio University

Background:
David is a partner at Hecate Energy, a developer of large-scale renewable energy projects around the globe. He leads efforts to link solar project development to job creation in places ranging from the coal fields of the Ohio River Valley to the high plains of central Tanzania.

He is also a founder of Empower, an energy technology company that uses data analytics to promote the spread of energy efficiency strategies and shared solar projects.



Steve Gossett Jr.

Operating Partner
Generate Capital, Inc.

- 25+ Years of Experience in Energy as a Service Project Development
Certified Energy Manager
- Member: U.S. Green Building Council
- Member: Association of Energy Engineers

Background:
Operating partner at Generate responsible for investing in energy efficiency programs as well as Public/Private partnerships for solar and energy efficiency programs. Steve has extensive experience developing and structuring energy as a service projects for both public and private sector customers.



Michael Grabham

Vice President
McKinstry

- In the industry since 2000 and with McKinstry since 2008.
- Certified Energy Auditor (CEA)
- Certified Energy Manager (CEM)
- Certified Demand Side Manager (CDSM)

Background:
Michael serves as vice president of Energy and Infrastructure Solutions focusing on national strategic accounts and alternative procurement strategies. He helped establish the company's Dallas office upon arriving at McKinstry in 2008, and McKinstry has since grown into a market leader in design-build and energy performance contracting.

**LEARN MORE HOW
CREEKWOOD CAN HELP ACHIEVE
YOUR CLEAN ENERGY GOALS**



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